

TRAINING | COACHING | CONSULTING | STRATEGIC PLANNING

Skillful Collaboration

Successful completion of this course will increase one's ability to understand when collaboration is an effective and beneficial approach to a project—and when it isn't. The course covers how to establish and communicate expectations to group members to ensure a successful collaboration, including who to involve and why.

Discussion and review revolve around how to recognize the inward attitudes and outward behaviors necessary to collaborate well, and how to implement communication strategies that foster collaboration and avoid those that hinder it.

The importance of building a network to increase one's ability to collaborate are skills that are taught, including the power of words in collaborative leadership.

Identifying non-collaborative behaviors and implement strategies to cope with them are reviewed, discussed, and actioned. These may include behaviors such as:

- "Turf" protectors
- Nay-sayers
- Indecisiveness
- Lack of flexibility
- Needing excessive help
- Uninterested



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