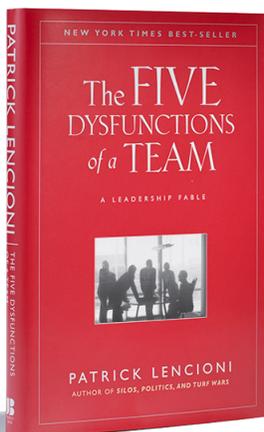


THE FIVE  
BEHAVIORS  
OF A COHESIVE  
TEAM™

From talented **INDIVIDUALS**  
to extraordinary **TEAMS**



**The Five Behaviors of a Cohesive Team™** is a unique learning experience that prepares individuals for success in teams. *The New York Times* best-selling author Patrick Lencioni and the power of industry-leading workplace assessment tools come together in a breakthrough program proven to deliver business results.

▶ *Over 2.5 million copies sold*

**WILEY**



## The single most untapped competitive advantage is teamwork.

To gain this advantage, teams must:

- ▶ Trust one another
- ▶ Engage in **Conflict** around ideas
- ▶ Commit to decisions
- ▶ Hold one another **Accountable**
- ▶ Focus on achieving collective **Results**

## What does this program do?

The program helps teams understand how they score on the key components of The Five Behaviors model: **Trust, Conflict, Commitment, Accountability, and Results**. Individual team members will learn about their own personality style and the styles of their team members—based on the Everything DiSC® model—and how their style contributes to the team's overall success.

## A productive, high-functioning team:

- ▶ Makes better, faster decisions
- ▶ Taps into the skills and opinions of all members
- ▶ Avoids wasting time and energy on politics, confusion and destructive conflict
- ▶ Avoids wasting time talking about the wrong issues and revisiting the same topics over and over again because of a lack of buy-in
- ▶ Creates a competitive advantage
- ▶ Is more fun to be on!

Powered by

EVERYTHING  
A Wiley Brand



**The Five Behaviors And Your Team**

**Building Trust**

**Common Distractions**

**Individual Profiles provide a complete picture for the individual and the team.**

## The program includes:

- ▶ Assessment: 3 sets of questions, full adaptive version of Everything DiSC, team survey, and team culture questions
- ▶ Individual Profiles, Team Progress Reports, and one-on-one Comparison Reports
- ▶ Participant handouts, take-away cards and activities

Are you ready to get started? Contact me for more information:



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**The Five Behaviors is the only team development solution that empowers individuals through self-discovery and constructive behavioral modeling to rewrite the traditional rules of teamwork.**

### Team Development Solutions Unlike Any Other

The Five Behaviors® combines the framework of Patrick Lencioni's model for teamwork with personalized insights to create powerful, customized and authentic team development solutions that empower individuals to make lasting change.



#### Powerful, Proven Model

The Five Behaviors is based on New York Times best-selling author Patrick Lencioni's ground-breaking model for developing cohesive teams through five key behaviors: Trust, Conflict, Commitment, Accountability, and Results. With more than 3.2 million copies in print, *The Five Dysfunctions of a Team* is a cornerstone methodology for teamwork and organizational development.



#### Personality Insights in Action

The Five Behaviors combines this powerful team model with personalized insights, revealed through personality assessments like Everything DiSC®, to help individuals understand themselves and others on their team. The result is a unique and impactful team development solution that empowers team members to turn insights into action and ensure tangible, lasting change.



#### Human Approach to Team Development

The Five Behaviors works by addressing the full spectrum of essential cohesive team behaviors. The experience acknowledges one's humanity and enables each team member to recognize and embrace their shared imperfections, ultimately establishing a strong foundation of vulnerability-based trust. From this foundation, team members can channel the power of conflict, commit to shared goals, hold each other accountable, and deliver better results—together.

### Transformational Team Learning

The Five Behaviors brings to life the true power of teamwork through a proven, transformational learning experience.



#### Innovative Assessment

The Five Behaviors experience starts with an assessment that combines computer-adaptive testing and sophisticated algorithms to deliver precise, personalized insights to each team member.

### Rich, Personalized Learning Experience



Each team member receives a robust, personalized profile that helps drive understanding of self and others within the framework of the Five Behaviors. The profile comes to life in a customized training experience that engages and educates with impactful activities and powerful discussions that address all essential behaviors for effective teamwork. The experience goes beyond teaching inclusion or conflict management. Teams learn the foundational principles for building a cohesive team and the discipline required to overcome barriers caused by natural tendencies that make effective teamwork so elusive.



### Tools for Continued Learning

To ensure lasting change, our follow-up resources help track the team's progress and reinforce the powerful concepts and common team language introduced in the experience.

## Deep Understanding of Modern Team Dynamics

With continuous investment in our learning experiences, we ensure high-quality solutions that address the dynamic nature of teams in today's modern workplaces.



### Expertise in Team Dynamics

The Five Behaviors continuously refines its understanding of teams in the modern workplace through large-scale research initiatives. We identify trends and challenges facing teams in organizations by regularly surveying thousands of employees, managers, and executives to help guide us in the solutions we develop.



### Customer-First Solutions

Each Five Behaviors solution is developed in partnership with our customers. Using the input from teams across all types of organizations, we refine our solutions through learner and decision-maker feedback and rigorous product testing to ensure rich, potent and engaging experiences—every time.

## Proven Satisfaction

With a 97% satisfaction rating among teams and organizations for their Five Behaviors Team Development experience, you can feel confident that it will not only satisfy, but deliver lasting change in your organization.



### Elite Network of Experts

The Five Behaviors is delivered exclusively through an elite network of consultants, trainers, and coaches who are committed to understanding the nuances of each solution and how best to apply it to each unique team situation. They are empowered to customize each learning experience to address the unique circumstances of their clients' organizations.

**Curious to learn more?**  
**Let's connect.**

*Rise*  
**WORK TOGETHER**



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